

## FEDERATION MEMBERSHIP PROGRAM PARTNERING ORGANIZATION FAQs

- Some of our members have asked that we not send communications to them via e-mail (or they do not have e-mail at all). How can they still take advantage of these U.S. Chamber benefits?
  - First note that we will never sell your e-mail addresses to any other organization—it’s against our bylaws. That being said, this is an electronic-communication driven program. Much of the information and resources we have available for you and your members is located on our online Small Business Center and so e-mail is the best way to direct your members to this. In addition, speed is essential when it comes to grassroots action.
  - Therefore, we won’t be providing any special services to those members that have not provided their e-mail address, but we do encourage your members to provide you with their e-mail through sample newsletter articles and other communications that we have available. Members will not receive the full value of the program without the opportunity to receive e-communications.
  - *Please Note:* Regardless if they have provided their e-mail address or not, each member is still assigned a U.S. Chamber member number. In order to access discounts and other benefits, they can obtain this number by calling our dedicated customer service line.
- How do our members receive their U.S. Chamber member number?
  - Their member number is included on a “Welcome” e-mail sent out when the program launches.
  - Their member number is also included in our weekly electronic newsletter, *uschamber.com Weekly*, which is distributed every Tuesday to their inbox.
- Some of our members may be paid members of the U.S. Chamber. Can they stop their paid membership and take advantage of this opportunity?
  - Paid U.S. Chamber members are not included in this program. If a small business is a paid member, we hope that they already recognize the value of their membership. There are certain benefits that paid members receive that are not a part of the Federation Membership program (*uschamber.com* monthly printed newsletter and the opportunity to sit on policy committees). However, if a small business decides not to renew at their next renewal date, they would have the opportunity to become a federation member through this program.
- Does the U.S. Chamber provide healthcare benefits?

## FEDERATION MEMBERSHIP PROGRAM PARTNERING ORGANIZATION FAQs

- The Chamber does not provide healthcare products or services to our members. In fact, current federal regulations prohibit organizations like the U.S. Chamber from providing a national healthcare plan. We're currently working on legislation that would loosen those restrictions, and hopefully that's something that we can work together on. We do have a very aggressive healthcare policy division. If you would like more information on healthcare issues and the efforts the U.S. Chamber is supporting on the Hill, we would be happy to provide contact information to learn more about these policy initiatives.
- Will local chamber members be locked in to political positions of the U.S. Chamber?
  - No. Your members will only receive advocacy messages that are agreed to by your chamber. The U.S. Chamber's policies are developed by our membership and our policy committees. This is a program about working together and helping your organization become more profitable. Although, if desired, your members do always have the option to opt-out of the program.
- What are the program's eligibility criteria for businesses?
  - Member company's total annual revenue must be below \$10 million
  - Member cannot be a current paying U.S. Chamber member
  - Company is not a nonprofit; company name does not contain selected keywords such as association, chamber, church, school, post office, society, etc.
  - Member company is not classified under selected SIC codes including government entities, universities, schools, etc.)
  - Member company cannot appear more than once in your roster
  - Member company's address must be complete and correct in your membership roster
- Is the eligibility criteria listed in the Federation Partnership agreement?
  - The specific eligibility criteria are not printed word-for-word in the Federation Agreement. However, following sections of the agreement touch upon the general criteria:
    - Section I, part 3, states, "Immediately upon the commencement of this Agreement, Partnering Organization will provide the U.S. Chamber with an updated Membership Roster, *using the format suggested by the U.S. Chamber* (this format includes correct and complete

## FEDERATION MEMBERSHIP PROGRAM PARTNERING ORGANIZATION FAQs

addresses). This section goes on to say, “The U.S. Chamber will determine whether a business on the Membership Roster qualifies as a small business and is eligible for Federation Membership.” Therefore, the U.S. Chamber reserves the right to determine these criteria.

- Section I, part 6 mentions the ineligibility of non-profits, elected officials, governmental agencies, chambers and associations.
- We have some key members that offer competitive services to the services offered through your affinity partners. Can we select only some of your partners to mail to our members?
  - Contractually, all of our affinity partners are given the opportunity to mail to all members of the U.S. Chamber. However, in this particular program, we have limited the number of mailings to just 1 mailing per year per partner. These mailings are not co-branded (unlike the e-communications) and are only affiliated with the U.S. Chamber—not your organization. (*Note:* This may actually spur your key companies to offer competitive prices to your members.) Our discounts are simply another offering and another benefit available to your small business members.
- Our chamber participated in a previous joint membership test. How is this different?
  - The intent is different. Unlike previous tests, we will never upsell your members for a paid membership. You are our partner in this program.

## FEDERATION MEMBERSHIP PROGRAM PARTNERING ORGANIZATION FAQs

Can you tell me more about the affinity programs offered through the U.S. Chamber?

### **American International Group, Inc. (AIG)**

The U.S. Chamber exclusively endorses the insurance products and services of the member companies of American International Group, Inc. (AIG) for members. This endorsement reflects the AIG Companies<sup>®</sup> extensive range of market-leading property, casualty, specialty and select employee benefits insurance solutions for companies in diverse industries and of all sizes.

Professional Liability	Crime Insurance (Fidelity)
Workers' Compensation Insurance	Environmental Liability Insurance
Commercial Umbrella Liability Insurance (Excess Casualty)	Employee Benefits Insurance
Directors & Officers Liability Insurance (D&O)	Trade Credit Insurance & Services
Employment Practices Liability Insurance (EPLI)	International Insurance
Fiduciary Liability Insurance (ERISA)	Premium Financing

### **Contact Information:**

Exclusive Customer Service: (866) 735-4650

Visit: [www.uschamber-aig.com](http://www.uschamber-aig.com)

### **FedEx**

U.S. Chamber members are eligible for discounted rates on various FedEx<sup>®</sup> services—as much as 20% off select FedEx Express<sup>®</sup> services and up to 12% off select FedEx Ground<sup>®</sup> services. Get FedEx reliability and convenience. Now you can save money and enjoy the benefits that make a difference to your business, like easy access to shipping tools and convenient FedEx Kinko's Office and Print Centers, many of which are open late for package drop-off. The following discounts on FedEx services will be offered\*:

## FEDERATION MEMBERSHIP PROGRAM PARTNERING ORGANIZATION FAQs

- 20% on FedEx Priority Overnight® and FedEx Standard Overnight® envelopes
- 13% on most other FedEx Express® U.S. services including FedEx 2Day® and FedEx Express Saver®
- 13% on FedEx International Priority® and FedEx International Economy® shipments
- 4-12% on FedEx Ground® shipments:
  - 4% on shipments weighing 1-15 lbs.
  - 8% on shipments weighing 16-30 lbs.
  - 12% on shipments weighing 31-150 lbs.
- 5-7% on FedEx Express® Freight\*\*

*\* Excludes FedEx First Overnight® and FedEx SameDay® Services. Discounts are off standard list rates and cannot be combined with other offers or discounts. Discounts are exclusive of FedEx surcharge, premiums, or special handling fees, and are not available to package consolidators. Eligibility for discounts subject to FedEx credit approval and discounts are subject to change without notice.*

*\*\* Palletized shipments weighing more than 150 lbs.*

### **Contact Information:**

For details, call: (800) 345-6227

Visit: [www.uschamber.com/member/benefits/fedex](http://www.uschamber.com/member/benefits/fedex)

### **Monster**

Monster®, the leading global online careers and recruitment resource, makes finding and hiring qualified job candidates easy with powerful tools, lower costs and faster results than any other methods of recruiting.

As the exclusive online recruiting solutions provider endorsed by the U.S. Chamber of Commerce, Monster offers Chamber members many exclusive benefits including:

### **Contact Information:**

Dedicated Chamber member line: (877) 870-2158

Visit: [www.uschamber.com/member/benefits/monster](http://www.uschamber.com/member/benefits/monster)

### **Yellow Transportation**

**FEDERATION MEMBERSHIP PROGRAM  
PARTNERING ORGANIZATION FAQs**

U.S. Chamber members save 56% on their less-than-truckload (LTL) shipments, which encompass shipments in excess of 150 lbs. Other Yellow benefits available to Chamber members include:

Easy enrollment process—members may enroll by phone or online	Access to all of Yellow’s LTL shipping solutions, including Standard Ground, Global, Volume and Exhibit Services
Dedicated, members-only customer service number	World-class service from the transportation provider named #1 in its industry by <i>Fortune</i> magazine for the fourth consecutive year
State-of-the-art quoting, booking, and tracking services available online 24/7	

**Contact Information:**

Dedicated members line: (800) 293-0414

Visit: [www.myyellow.com/uschamber](http://www.myyellow.com/uschamber)

*(Discounts are subject to each affinity partners’ approval process)*